Software Consultancy Product Overview

A Staged, Flexible Engagement Model

Our consultancy process is structured in clear, progressive stages — from discovery through to implementation, testing and deployment. This approach allows you to:

- Engage at your own pace, with no commitment to the full project upfront

- Evaluate outcomes and value at each stage before proceeding

- Choose the level of involvement that suits your needs — whether that's strategic input, architectural design, or full software delivery

- Cease or pause engagement after any stage, depending on your goals, budget, or internal priorities

This staged model ensures clarity, flexibility, and control — allowing you to make informed decisions as the project evolves.

Software Consultancy Project Stages - Page 1

1. Discovery

Free 1-hour discovery session to understand your vision

Discuss high-level goals, challenges, and priorities

Introduce this roadmap and key project phases

3. Consultancy

Gain visibility into your existing technology, codebase, and documentation

Deliver a focused feasibility study

Present tailored solution options and implementation paths

5. System Design

Translate consultancy insights into a robust technical architecture

Plan infrastructure: cloud, on-premises, or hybrid solutions

Deliver clear, actionable design to support development

2. Engagement

Mutual NDA to ensure confidentiality

Agree and sign consultancy agreement

Align on fee structure for the consultancy phase

4. Initiate Design

Align on the final approach based on consultancy outcomes

Confirm design scope and associated fee

Initiate design upon approval and payment of consultancy phase

6. Design Finalisation

Review and finalise the system design with your team

Confirm development scope, timelines, and fee based on the approved design

Proceed to development upon payment of design phase

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7. Implementation

Implement the system based on the approved design

Include unit tests to ensure code reliability and maintainability

Maintain high standards for code quality, scalability, security, and performance

9. Deployment (Test environment)

Optional step - should you wish to handle it internally

Deploy the system to the customer's dedicated test environment

Conduct functional and integration testing to validate behaviour

11. Deployment (Production)

Optional step - should you wish to handle it internally

Deploy the system to the customer's dedicated production environment

Conduct functional and integration testing to validate behaviour

8. Delivery

Provide a live demonstration of the developed system

Review functionality against agreed scope and outcomes

Transfer source code and related assets upon receipt of development fee

10. Finalise Test Deployment

Address any outstanding issues identified during testing

Formally sign off the testing phase

Proceed to production deployment upon receipt of testing phase payment

12. Finalise Project

Deliver final project documentation (if applicable)

Finalise the engagement upon receipt of production deployment fee

Thank you for reviewing our consultancy process. This staged approach ensures clarity, flexibility, and control throughout the engagement — whether you're seeking architectural guidance, software delivery, or a full end-to-end solution.

If you're ready to take the next step or would like to discuss your project in more detail, we're here to help.

How to Get in Touch

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We look forward to collaborating with you.